



# Your Business in Safe Hands

WWW.ALKONSOL.COM



# **OUR VISION**

We seek to be the greatest trusted agent in Egypt to keep the (foreign importers & buyers) clients business in safe hands and under their control through our team experience, our efforts and services we are providing.

## **OUR MISSION**

- Deliver superior quality services and goods to our clients.
- Provide fast services and assure on time delivery.
- Tailor our products to precisely meet the needs of our clients.

# To meet our goals we will:

- Impress our clients by our responsiveness, communications, clear and honest dealings.
- We will stay close to our clients.
- Encourage team spirit, an open management style, a process of performance measurement and continuous improvement.
- Train and retrain our staff to make full use of technology to enhance our services.

# To enhance our position in the long term, we will:

- Provide a good return for our stakeholders after providing for growth and re-investment based on our earnings.
- Encourage staff performance by sharing in the benefits of profit. Remain involved with the community as good corporate citizens advancing with our country by export led growth.



## **Co-Founders Story**

We are two partners working in this field since 2012 and we have worked in large factories and companies in Egypt throughout the period that preceded our establishment of Alkonsol Ltd. We love success and prove oneself by satisfying our clients and striving to achieve success in all deals, whether we are one of the parties to the deal or middlemen.

# **Company & Contact Information**

Company Name	Alkonsol for Commercial Agencies and Export	
Registration Number	17976 Egypt, Ismailia	
Country	Egypt	
Headquarter Address	<ul> <li>Shebeen street behind AAIB bank, beside AlOstaz bakery and next to NotCourses Center.</li> <li>First floor, Apartment No. 1</li> <li>Ismailia, Ismailia Governorate.</li> <li>Egypt, 41511</li> </ul>	
Website	www.alkonsol.com	
Fax / Landline Tel	(+20) 64-311-3536	
Mobile / Whats App	(+20) 11-214-24447	
Email	contact@alkonsol.com	
Gmail	alkonsolltd@gmail.com	
CEO, Co-Founder	Mohamed Gomaa	
COO, Co-Founder	Mohamed Abdelmaged	



## BORKERAGE

We should be in the middle of any trading process to get it done successfully, we find best suppliers for our buyers and we find serious buyers for our perfect suppliers.

## 1. Contacting

We contact buyers and suppliers to find exporting & importing chances to convert it to serious deals, we use technology to make our mission easier, we use Email, Whats App and Imo to make calls and chats, we use CRM system to manage our contacts easy and we use Zoom mobile application for online meetings.

#### 2. Negotiations

We negotiate on your behalf (supplier or buyer) in order to guarantee the best price and quality for you.

When the supplier is Egyptian, we make field visits to them in order to converge views and get quick solutions face to face with the ability to see products and control quality before the agreement.

## 3. Comforts

When the buyer is not Egyptian, we receive him if he decides to visit Egypt in order to personally participate in the negotiation and export process.

We also book the hotel on his behalf, guarantee the level of comfort and allocate a car for transfers and a guide for him so that he does not suffer during the visit.

## 4. Quality Control

One or more specialists from our team receives the complete task after the negotiations are completed and the actual implementation begins. This specialist always monitors the quality and packaging to ensure that everything is done in the ideal and desired manner. He does this and sends written and photographed reports to the headquarters in order to convey the image to the customer as it is.

This process starts from the first day of implementation until the completion of loading on the container.

PRICES		
Price for No. 1,2,4 (all in one)	0.05 – 0.09 USD / KG	
Price for No. 3	Depends on	



**Thank You**