

Maximizing the Benefits of Automotive Technology with Dealer Management System

In today's highly digitizing world, movement spells how enterprises perform. OEMs, dealers, and distributors face several challenges, including timely feedback and action, maintaining inventory, fulfilling a demanding customer's needs, filing reports, and lots more.

The **dealer management system** has started gaining prominence here to maximize digitization while managing the dealerships effectively. **Dealer management software** help create seamless strategies to drive continuous engagement with customers at each step, from building brand awareness and selling vehicles to service and parts transactions. It proves beneficial to reap the full potential of digital sales and marketing techniques within the confines of established automotive industry structures.



Taking a step ahead towards Innovation and Excellence with Excellon, It is undoubtedly challenging to manage all business areas manually.

Excellon solution is relevant to budding markets with its adaptable tax setup and structure and the ability to handle city, state, regional, and national level complexities.

Exceeding customer expectations is now in your hands with the capability to plan, organize, and execute all your operations. With years of experience in this field and skilled team members, we have developed the Excellon 5 Platform, an enterprise solution for managing Multiband Sales, Service, and Distribution networks. It integrates all business processes right from service booking to integrated claims management. From order booking to invoicing,

giving you a solution that effectively utilizes business resources, Excellon streamlines your entire Sales, Distribution, and Service Network.

OEMs in every sector require extensive coordination with dealers and distributors, usually spread across thousands of kilometers. Hence, the efficient flow of information is vital to the success of any business. This coordination can get extremely challenging sometimes.

Excellon 5 Cloud-based Dealer Management Software proves to be a perfect and permanent solution that helps transform business operations.

1. Excellon 5, a comprehensive **end-to-end distributor management system** that revolutionizes a company's working pattern.
2. Many large companies use this platform to transform their sales, service, and distribution functions.
3. Excellon Software is well-known for its cutting-edge yet simple-to-use sales, distribution, and service management software.
4. Excellon's research persists in leveraging modern advances in Cloud, Mobility, and Analytics for innovative solutions to enterprises' complex problems and their customers.

At Excellon Software, innovation and excellence are our prime focus in each of our endeavors. Developing intuitive, robust, and useful tools & platforms are at the core of our efforts. With an integrated and pragmatic approach to products and services, we ensure that your workflows are more efficient, transparent, and profitable. More than 30000 users @ 7000 locations worldwide are enjoying the benefits of Excellon Software products. A product portfolio encompasses a complete dealer management system, sales and distribution management, and **service management software**.

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