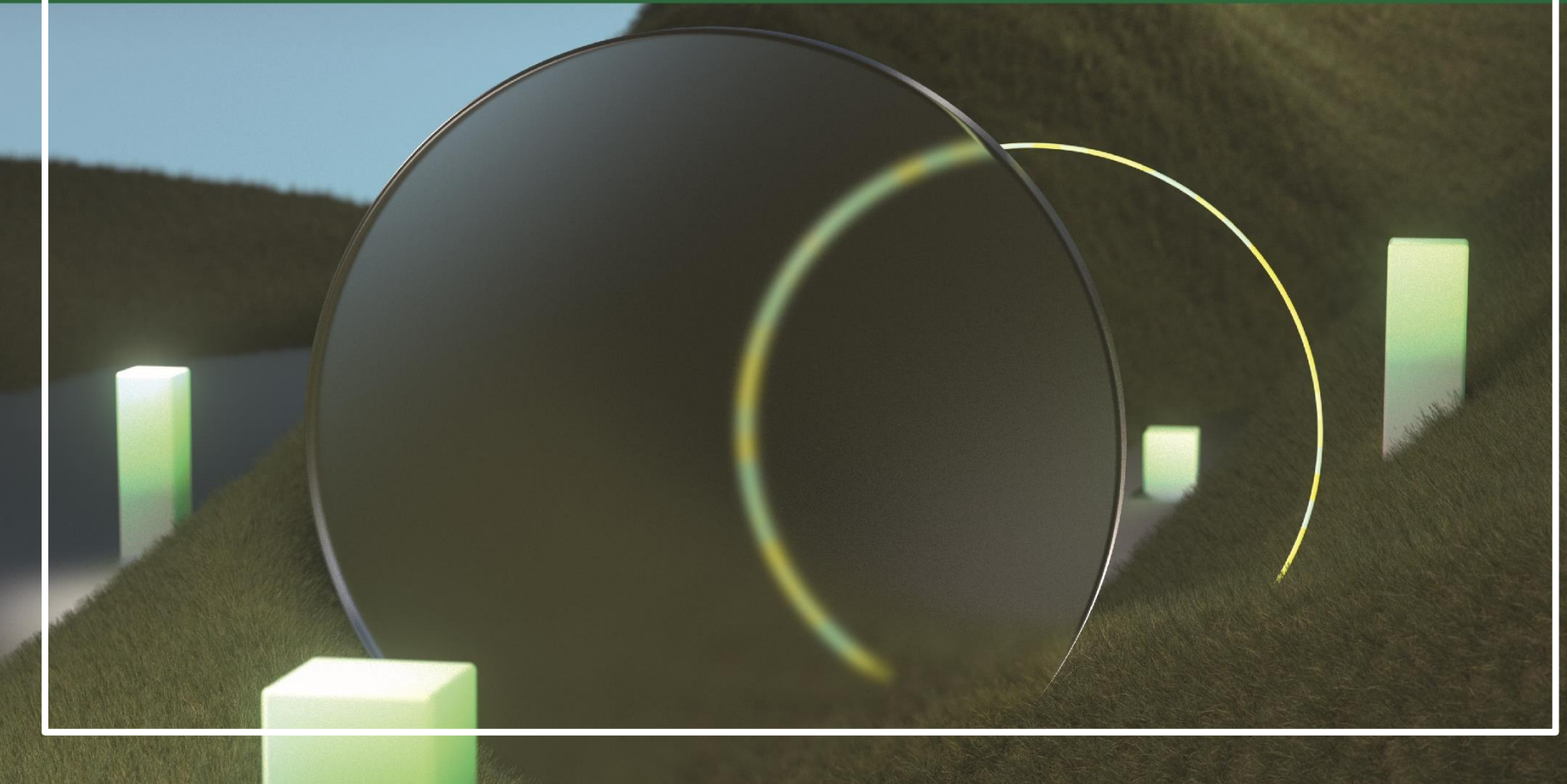




2022 Annual Results Announcement

29 March 2023



Key Financial Figures

As of 31 December (*Continuing Operation*)



Revenue



Gross Profit
(Gross Profit Margin)



Adjusted EBITDA*
(Margin of Adjusted
EBITDA*)



Profit to the Owners of
the Company[#]
(Margin of Profit to the
Owner of the Company)

	Revenue	Gross Profit (Gross Profit Margin)	Adjusted EBITDA* (Margin of Adjusted EBITDA*)	Profit to the Owners of the Company [#] (Margin of Profit to the Owner of the Company)
2022	HK\$7,559.2 Million	HK\$1,392.4 Million (18.4%)	HK\$1,187.0 Million (15.7%)	HK\$408.9 Million (5.4%)
2021	HK\$9,433.0 Million	HK\$1,503.1 Million (15.9%)	HK\$1,156.0 Million (12.3%)	HK\$236.8 Million (2.5%)
Change	↓ 19.9 %	↓ 7.4% ↑ 2.5 p.p.	↑ 2.7% ↑ 3.4 p.p.	↑ 72.6% ↑ 0.9 p.p.

* “Adjusted EBITDA” is “Earnings Before Interest, Taxes, Depreciation, and Amortization” after deduction of non-recurring income/(expenses)

Loss for the year from a discontinued operation recorded HK\$271.6 Million. Profit attributable to the owners of the company including discontinued operations was HK\$137.3 million

Key Financial Figures (Cont.)



As of 31 December *(Continuing Operation)*

2022

2021

	(HK\$'000)	(As % of Revenue)	(HK\$'000)	(As % of Revenue)
Revenue	7,559,205	100.0%	9,433,001	100.0%
Total Operating Expenses	1,175,045	15.5%	1,163,083	12.3%
Selling and Distribution Expenses	52,969	0.7%	56,930	0.6%
R&D Expenses	514,879	6.8%	501,432	5.3%
Administrative Expenses (R&D Expenses Excluded)*	607,197	8.0%	604,721	6.4%

* R&D expenses are included in administrative expenses in annual report

	2022	2021
Current Ratio (Times)	1.47	1.21
Gearing Ratio*	19.1%	20.3%
Capital Expenditure (HK\$ Million)	594.1	1,268.2

* Consolidated Net Debt / Total Equity

Key Financial Figures (Cont.)

As of 31 December
(Continuing Operation)



Inventories (HK\$'000)	2022	2021	Change
Raw Materials	405,428	555,872	-27.1%
Work in Progress	507,533	778,587	-34.8%
Finished Goods (Molds Excluded)	854,350	1,121,702	-23.8%
Molds	583,944	720,395	-18.9%
Total	2,351,255	3,176,556	-26.0%

Trade and Bills Receivables by Age (HK\$'000)

	2022	2021	Change
Within 3 Months	1,992,724	3,069,404	-35.1%
4 to 6 Months (Inclusive of the First and the Last Month)	164,239	235,857	-30.4%
7 to 9 Months (Inclusive of the First and Last Month)	3,145	7,215	-56.4%
10 to 12 Months (Inclusive of the First and the Last Month)	5,934	2,920	103.2%
More than 1 Year	32,470	45,416	-28.5%
Impairment Allowances	-39,027	-44,151	-11.6%
Total	2,159,485	3,316,661	-34.9%

Key Financial Figures (Cont.)

As of 31 December (<i>Continuing Operation</i>)	2022 ^A	2021 ^B	Change(Days)
Working Capital Turnover Days	93	95	↓ 2
Inventory Turnover Days ¹	139	139	-
Trade and Bills Receivables Turnover Days ²	104	121	↓ 17
Trade and Bills Payable Turnover Days ³	150	165	↓ 15

A:

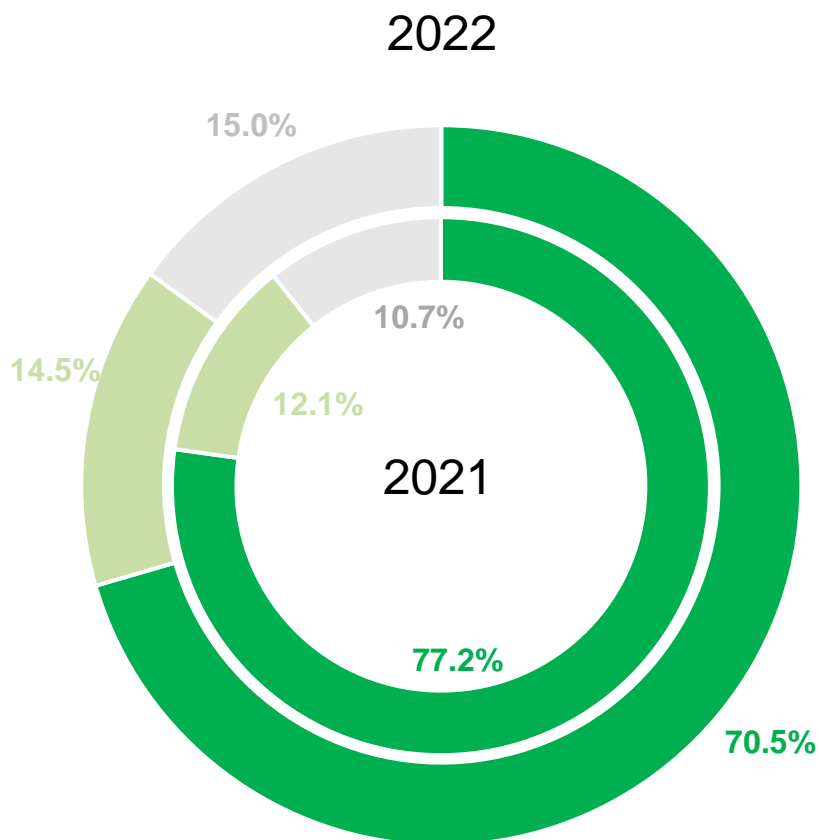
1. Inventory as at 31 December 2022 x 365 days / YE2022 COGS
2. AR & BR as at 31 December 2022 x 365 days / YE2022 Revenue
3. AP & BP at 31 December 2022 x 365 days / YE2022 COGS

B:

1. Inventory as at 31 December 2021 x 365 days / YE2021 COGS (before re-presented)
2. AR & BR as at 31 December 2021 x 365 days / YE2021 Revenue (before re-presented)
3. AP & BP at 31 December 2021 x 365 days / YE2021 COGS (before re-presented)

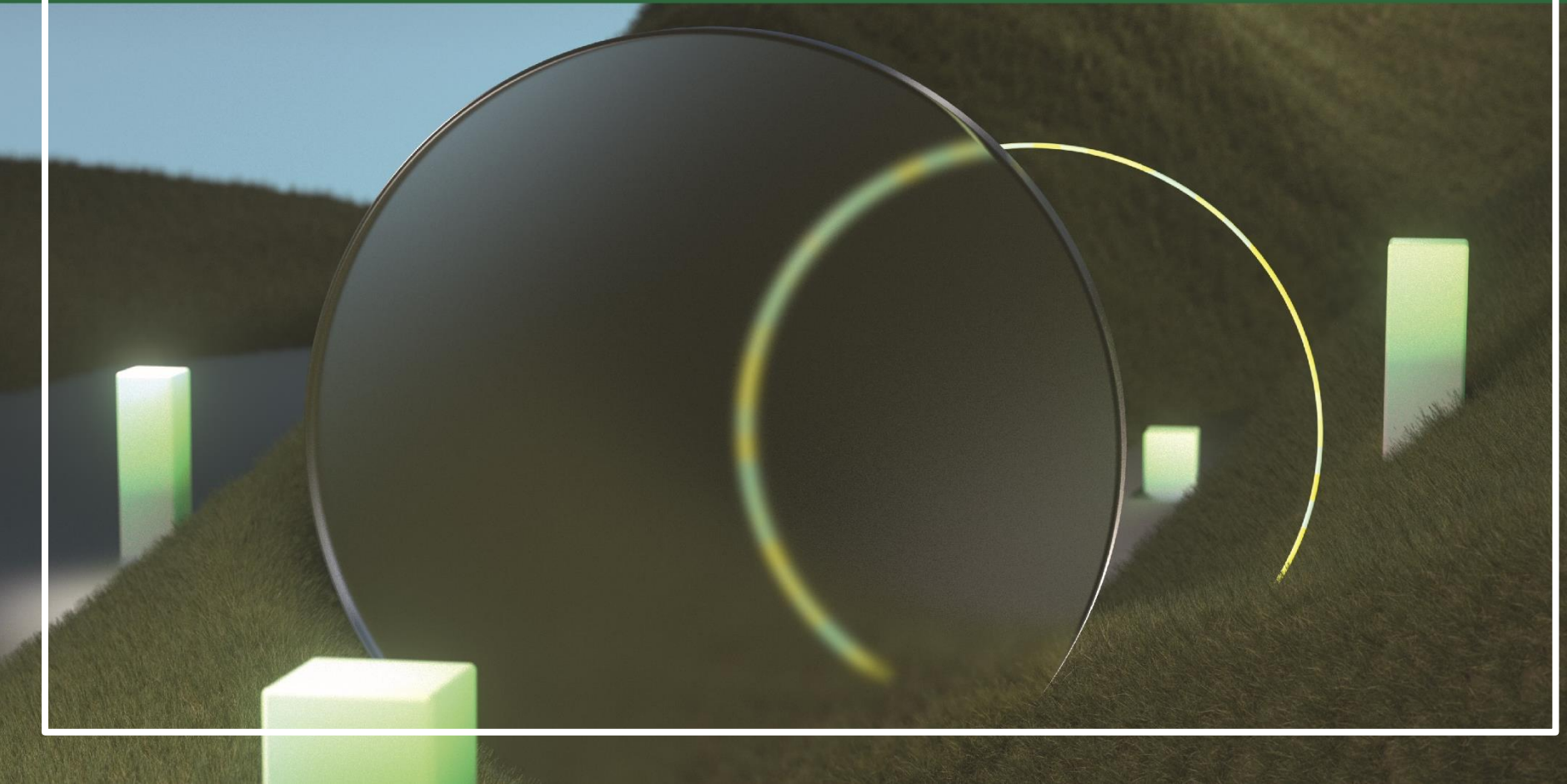
Turnover by Product

As of 31 December *(Continuing Operation)*



	2022 (HK\$ Million)	2021 (HK\$ Million)	Change (%)
Handset Casings & High-precision Components	5,334.6	7,281.2	26.7%
Household and Sports Goods	1,093.2	1,138.2	4.0%
Network Communication Facilities and Others	1,131.4	1,013.6	11.6%
Total	7,559.2	9,443.0	19.9%

Business Segment Analysis



Customer Base

Handset Casings and High-precision Components



Household & Sports Goods



Network Communication Facilities



New Materials



* New customers in 2022

Handset Casings & High-precision Components

Segment Revenue

2022 HK\$ **5,334.6** Million

2021 HK\$ **7,281.2** Million



Tri-proof Components



Glastic Casings



Supporting Frame and Casing Components



High-precision Components

High-precision Components



Foldable Phones



Pure Metal Middle Frames

Handset Casings



Liquid-Silicone Rubber (LSR) Components

AR/VR Product Components

Household and Sports Goods

Segment Revenue

2022 HK\$**1,093.2** Million

2021 HK\$**1,138.2** Million



Sports Goods

Household
Goods

Electrical Tools

Healthcare
Goods

Food Grade
Products

**The Group successfully spun off its household and sports goods business on 13 March, 2023 and listed on the Main Board of the Shenzhen Stock Exchange # SZ001368*

Network Communication Facilities and Others

Segment Revenue

2022 HK\$**1,131.4** Million

2021 HK\$**1,013.6** Million



WiFi router and outdoor antenna



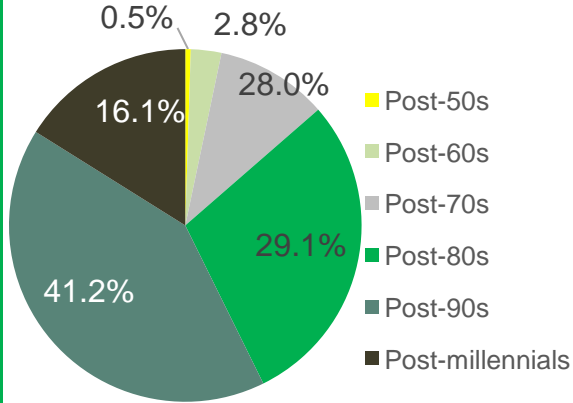
Drone



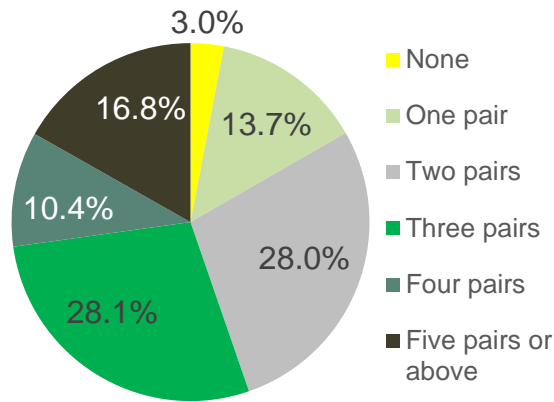
Charger for electric vehicle

New Materials

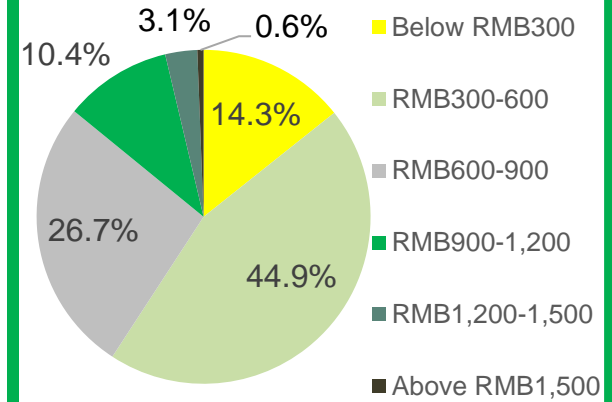
Age range of the users of Joyrun in 2021 (%)



Distribution of the number of running shoes purchased by domestic runners (%)



Distribution of the actual price range of running shoes purchased by domestic runners (%)



The base of domestic runners reaches 300 million

马拉松级CPU大底

耐磨高达2000公里,比普通橡胶底高3倍 重量轻60%



数据来源:特步运动科学实验室

T700超跑级碳板

采用高强度碳纤维导构板 前掌推进效率达65.5%



数据来源:特步运动科学实验室

XTEP ACE 缓震科技

回弹率高达85%,远超普通材料 颗粒密度低至0.08g/cm³ 比头发丝轻15倍



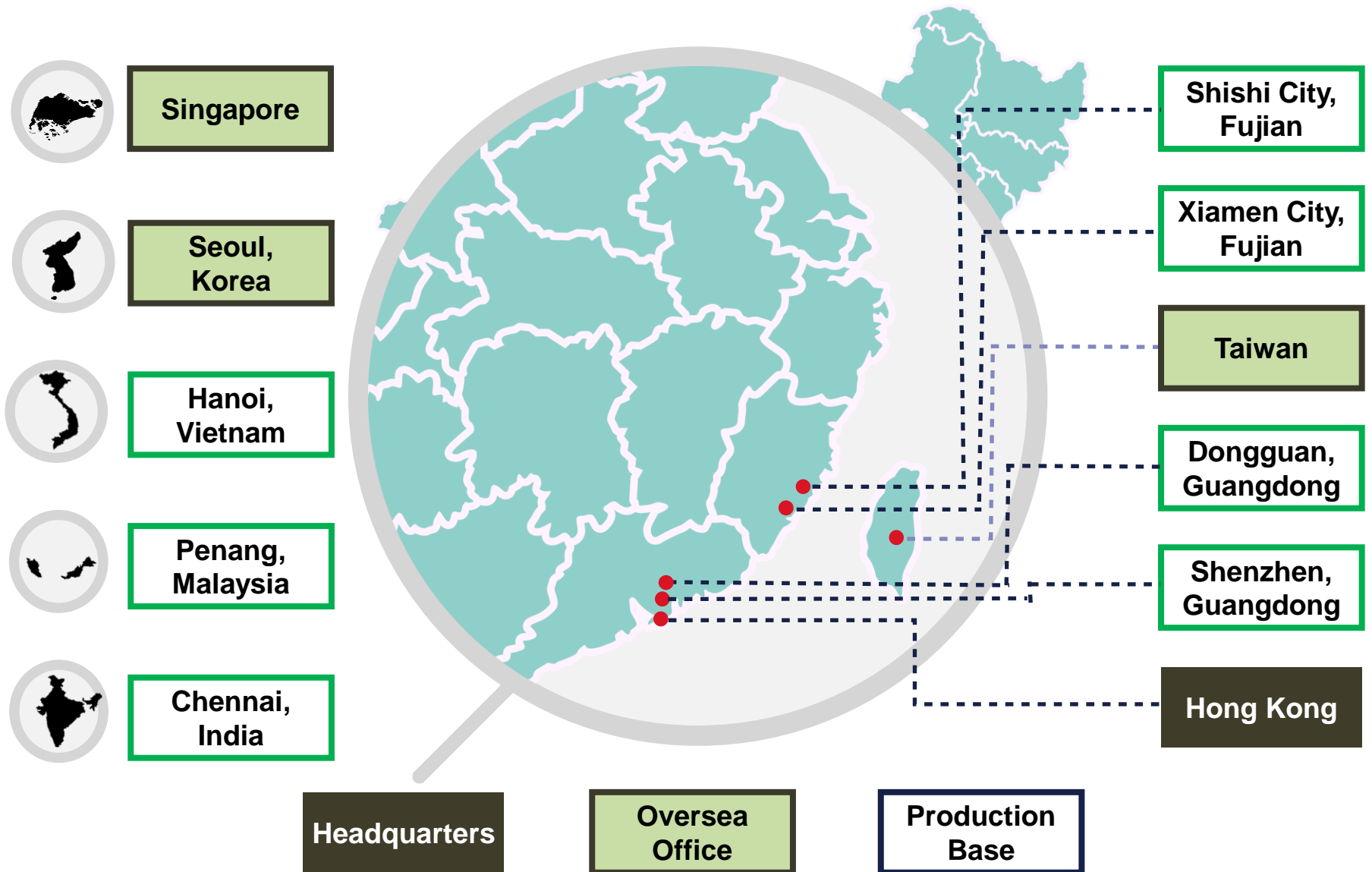
数据来源:特步运动科学实验室

“配置解析”

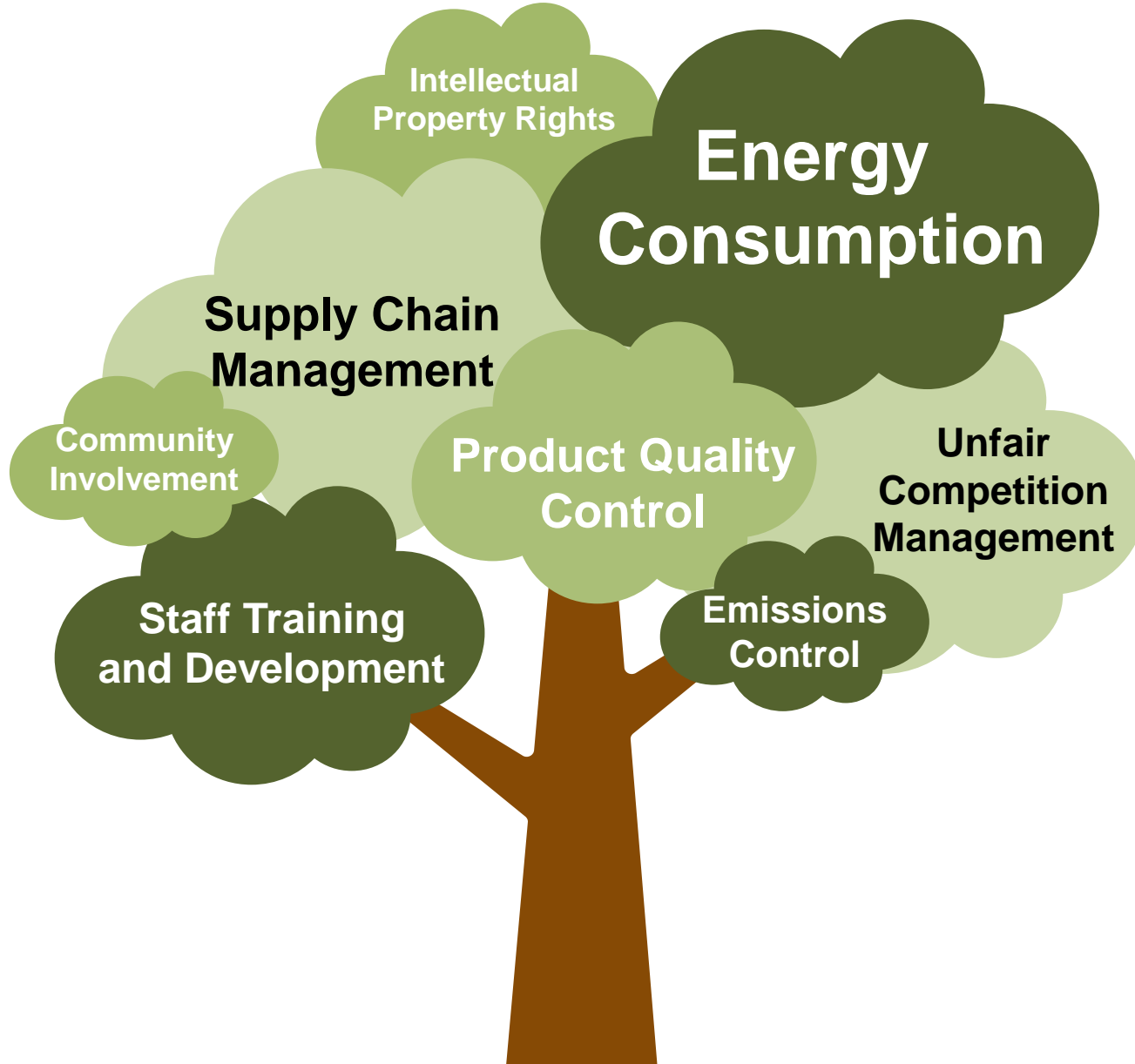


Sources: Joyrun Data Research Institute, Sinolink Securities Research Institute, Anta and Xtep's official website

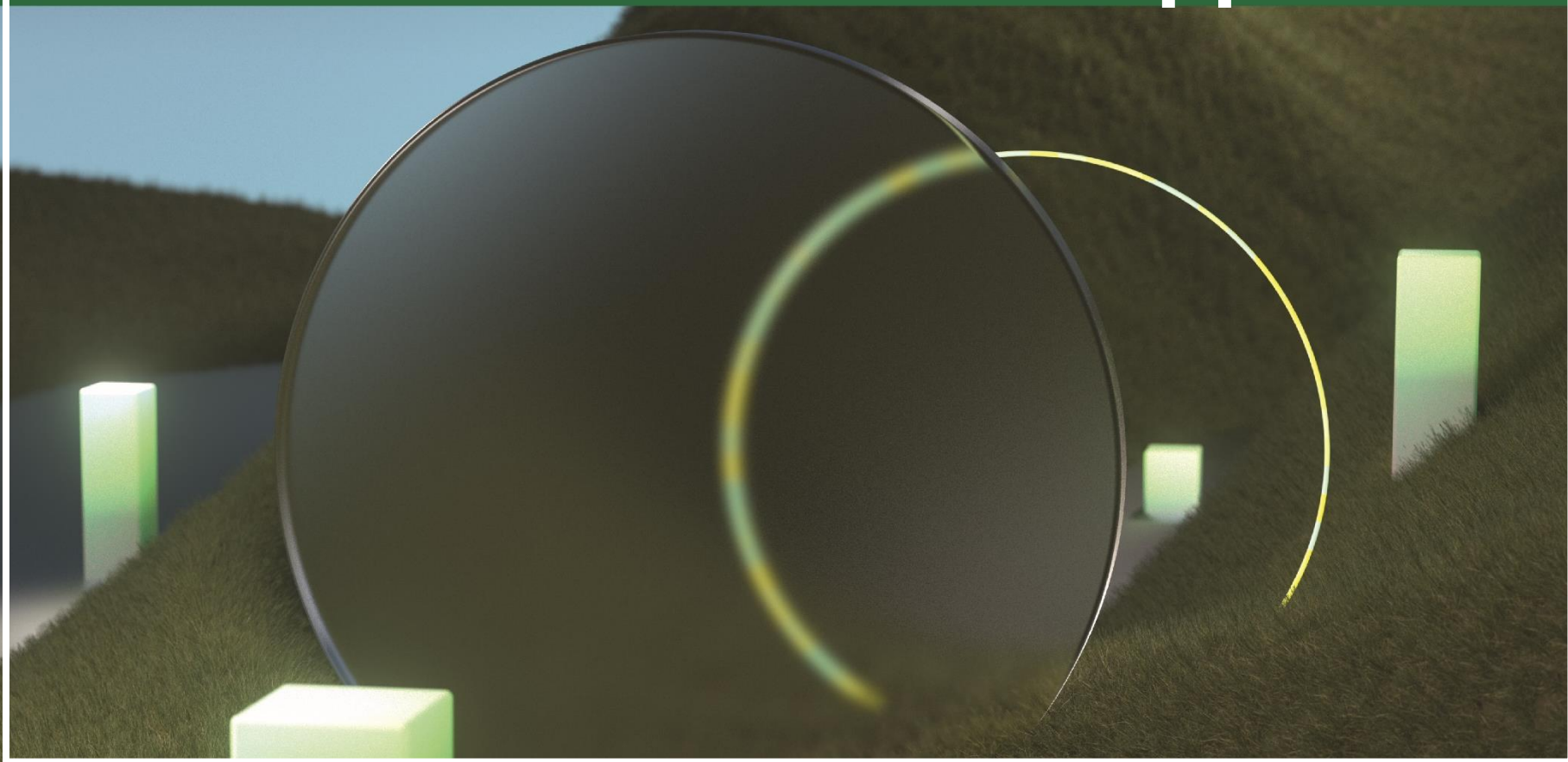
Group's Footprint



Environmental, Social and Governance

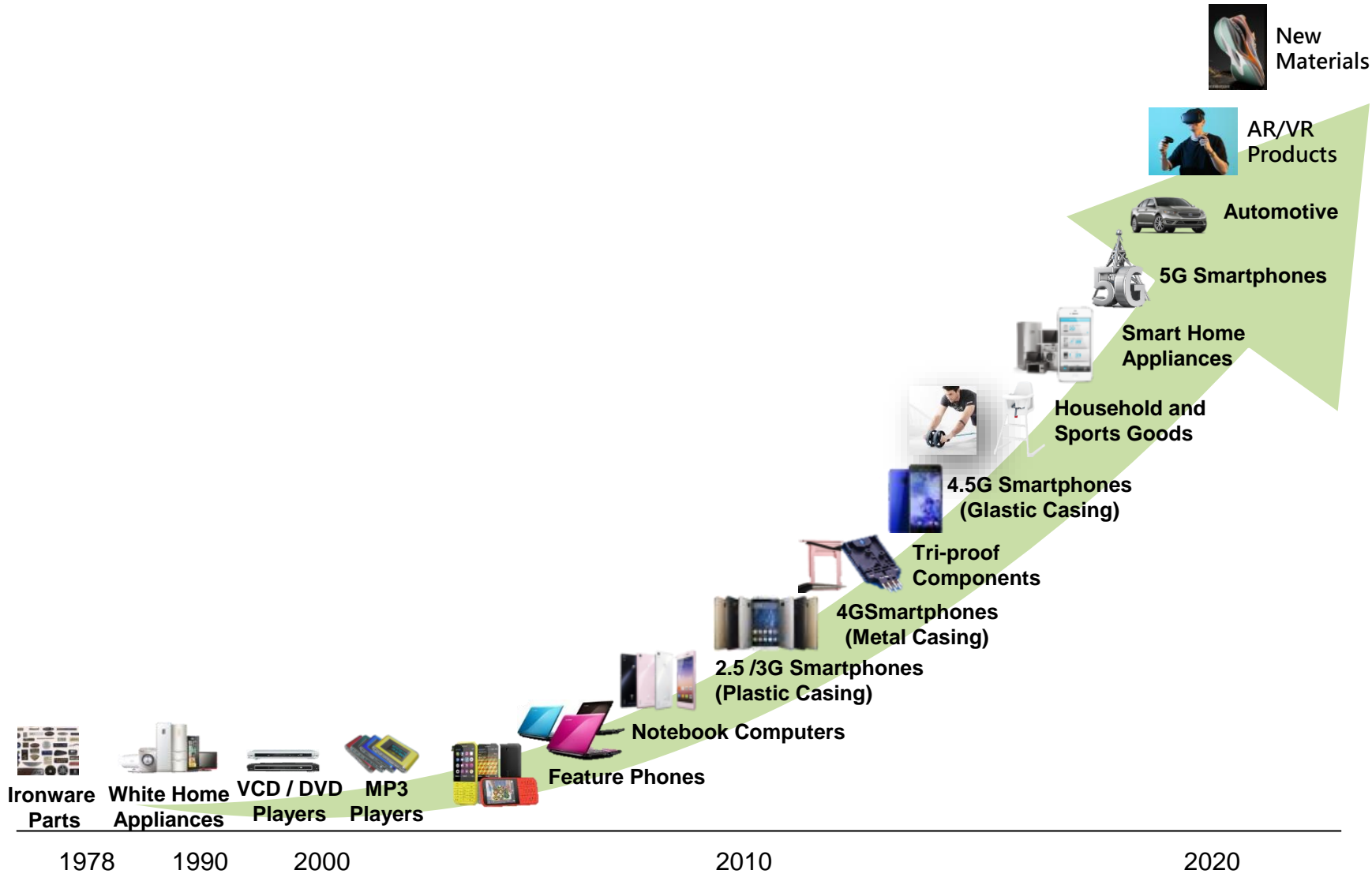


Appendix



Group's Development Milestones

Group's Major Products at Different Development Stages



Smart Manufacturing – Industry 4.0



Industrial Robotic Arm



Fully Automated Workshop



AI Inspection
Equipment



Smart Storage and
Logistics



Automatic Storage and
Retrieval System

Forward-Looking Statement

FORWARD LOOKING STATEMENT: *This presentation contains “forward-looking statements” which are statements that refer to expectations and plans for the future and include, without limitation, statements regarding Tongda’s future results of operations, financial condition or business prospects as well as other statements based on projections, estimates and assumptions. In some cases, these statements can be identified by terms such as “expect,” “intend,” “plan,” “believe,” “estimate,” “may,” “will,” “should” and comparable words (including the negative of such words).*

The statements in this presentation are based on current expectations, forecasts and assumptions involving risks and uncertainties that could cause actual outcomes and results to differ materially. Many risks, uncertainties and other factors, some of which are unpredictable and beyond Tongda Group’s control, could affect the matters discussed in these forward-looking statements. These risks and uncertainties include, but are not limited to: our determination as we finalize our financial results of fiscal year 2022 that our financial results and conditions differ from our current preliminary unaudited numbers set forth herein; fluctuations in our stock’s market price; fluctuations in operating results and cash flows; unexpected, adverse seasonal impacts on demand; changes in macroeconomic conditions, both in China and internationally; changes in applicable laws and regulation; the occurrence of, success and expected financial results from, the expected multiple product trends; our financial performance during and after the current economic conditions; our ability to maintain and improve costs, risks and costs inherent in litigation; quality and delivery for our customers; pricing trends and competition; ability to service customers and labor relations; our ability to take advantage of perceived benefits of offering customers vertically integrated services; whether our realignment of our capacity will adversely affect our cost structure; changes in technology; competition; anticipated growth for us and our industry that may not occur; managing rapid growth; managing rapid declines in customer demand and other related customer challenges that may occur; our ability to successfully consummate acquisitions and divestitures; managing the integration of businesses we acquire; risks associated with international sales and operations; retaining key personnel; our dependence on a limited number of large customers; business and competitive factors generally affecting the casings manufacturing services industry, our customers and our business; other factors that we may not have currently identified or quantified; and other risks, relevant factors and uncertainties identified in our Annual Report. Tongda Group disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. All forward-looking statements in this presentation are qualified by reference to this paragraph.

Disclaimer

The material contained herein is a presentation of general background information about the Company's activities at the date of the presentation, and is not an offer of securities for sales. It is information given in summary form and does not purport to be complete. It is not intended to be relied upon as advice to potential investors. This presentation may not be reproduced or redistributed to any other person and you agree to keep the contents herein confidential. No representation or warranty, express or implied is made and no reliance should be placed on the accuracy, fairness or completeness of the information presented herein.

Confidentiality

The documents being given to you are given to you on a confidential basis and must not be passed to, or their contents disclosed to, any other person.

Tongda Group Holdings Limited

Rm1201-1202, 12/F, Shui On Centre,
6-8 Harbour Road, Wanchai, Hong Kong

Tel : (852) 2872-2600

Fax : (852) 2510-0991

Email : ir@tongda.com.hk

Investor Relations Contact

