



MILKIO

TRADE PRESENTATION



Nutrition Facts	
Per 100g (3.5 oz)	
Calories	120
Total Fat	10g
Saturated Fat	8g
Trans Fat	0g
Cholesterol	0g
Total Crystalline Fat	10g
Protein	0g
Carbohydrate	0g
Sugar	0g
Sodium	0g
Calcium	0g
Iron	0g
Vitamin A	100%
Vitamin E	100%

NUTRITION INFORMATION	
Serving size per package: 100g	
Serving Size: 10g	
Average Quantity	Average Quantity per 100g
Energy	2746 kJ
Protein	0g
Fat, total	10g
- saturated	8g
Carbohydrate	0g
- sugar	0g
- galactose	0g
Sodium	0mg
Calcium	0mg
Iron	0mg

MILKIO – THE GHEE COMPANY

- Milkio has moved to a bigger factory in July 2021, that have significantly enhanced our production capability
- With RMP and SQF Certifications – Milkio is the right trusted Ghee supply partner



Milkio – New Zealand's Specialist in Ghee

INTRODUCTION

Milkio is a New Zealand company that produces high-quality Ghee and related dairy products focused on export. The company began operating in July 2016 and manufacturing itself since 2018.

The first export shipments occurred in 2017 to Taiwan and Australia. Today, Milkio products are sold to supermarkets, retail chains and food services under its own brand as well as in private label brands across 18 countries. Milkio, has a presence in New Zealand, USA, Australia, Taiwan, UAE, Egypt, Saudi Arabia, Singapore, Japan and China.

By 2025, Milkio is aiming to increase its international presence from current 18 countries to 30 countries, employ 50+ employees across 4 international offices and expand its product range to at least 12 products.

The global consumer market for Ghee is about \$6 billion and growing. International ghee consumers are attracted to organic, grass-fed and New Zealand sourced dairy products. Milkio possesses a world leading understanding of ghee production and has the know how to create unique recipes. It is the only NZ business to have assembled a team, plant and branded products focused solely on ghee.

OUR STRATEGIC PILLARS :

- ✓ NZ PROVENANCE
- ✓ GRASS-FED BENEFITS
- ✓ PRODUCT INNOVATION
- ✓ UNMATCHED QUALITY
- ✓ TRACEABILITY
- ✓ BRAND STORY



WHY GHEE? WHY MILKIO GHEE ?



MILKIO CURRENTLY EXPORTING GHEE TO 18 COUNTRIES

WHY GHEE?

- ✓ Ghee is a wholesome, nourishing and easily digestible alternative to butter and other cooking fats and oils.
- ✓ It has a long shelf life and doesn't require refrigeration.
- ✓ It has a high smoke point (485°F) which means it's suitable for a range of cooking styles, including frying, sautéing and BBQing (it won't convert to harmful free radicals at high temperatures).
- ✓ It is rich in good fats and fat-soluble vitamins (A, D, E and K)
- ✓ It offers a host of health benefits, including boosting digestion, reducing inflammation and strengthening immunity.
- ✓ As the impurities and milk solids are removed through clarification, it's suitable for those who are lactose intolerant, and those on Keto or Paleo diets.



WHY MILKIO GHEE?

HIGH QUALITY DAIRY INGREDIENTS

We are talking best quality, all natural dairy ingredients to make the most flavorsome Ghee!

BATCH-MADE WITH CARE

We take no shortcuts and make no compromise when it comes to our clarification and crafting processes. Our approach is small-scale and quality-focused, with an emphasis on quality, healthful goodness and taste.

NATURALLY DELICIOUS

Our ghee has a unique smooth buttery flavour, caramelised aroma and luscious texture that can only be achieved with the utmost patience and skill.

YOUR HEALTH AT HEART

Milkio Ghee is naturally power packed with the good fats and fat-soluble vitamins A, D, E and K. It is a rich source of beta carotene, Conjugated Linoleic Acid (CLA) and Butyric Acid.

It is free from impurities, nasty additives (artificial flavors, colors or preservatives), genetically modified ingredients, antibiotics, growth hormones, MSG.

It is free from Lactose, Casein and Gluten.

QUALITY ASSURED

Our quality standards are robust, our certification is up to date, and we always adhere to international food safety protocols.

SUSTAINABLE & TRACEABLE

Every batch of Milkio ghee can be traced back.

We've designed each stage of our manufacturing process in accordance with the highest level of responsible and eco- friendly standards.



OUR JOURNEY TO DATE

Our journey started in 2016 when we chose to establish Milkio in New Zealand, a country globally renowned for producing dairy products of the highest quality.

Since founding, the company has grown significantly around the world. We currently export to 18 countries across North and South America, **The Middle East**, North Africa, Asia and Australia.

To date, we have successfully commercialized 9 varieties of Ghee.

Our vision is to be the world's leading Ghee business.

Our mission is to take Grass-fed Ghee from New Zealand to the World.

We believe that to achieve our vision and mission, keeping our customers happy is of utmost importance. Milkio prides itself in being a socially responsible organization with a strong commitment to quality.

We believe in professional growth through collaborative teamwork and maintenance of integrity without compromising our produced products' safety or quality.



WE STAND BY OUR VALUES OF

- ✓ EXCELLENCE
- ✓ HONESTY
- ✓ HARDWORK
- ✓ TRANSPARENCY
- ✓ TRUST
- ✓ COURAGE
- ✓ MOTIVATION



MILKIO GHEE PRODUCTS RANGES AND SKUS



✓ Conventional Ghee

SKUs (TIN CANS)

- ✓ 14 Fl oz (400 ml) 363 gm
- ✓ 27 Fl oz (800 ml) 726 gm
- ✓ 54 Fl oz (1.6L) 1451 gm



CONSUMER PACK

SKUs (TUBS)

- ✓ 10L Tub
- ✓ 18Kg Tin

FOOD SERVICE PACK



SKUs

BULK PACK

- ✓ 210 kgs Drums
- ✓ 1MT POD



SKU

UNITS / CARTON

CARTONS / LAYERS

LAYERS / PALLET

TOTAL CARTONS

TOTAL UNITS / PALLET

DIMENSION (CM) H x W x L

PALLET CBM

PALLET HEIGHT (M)

PALLET WEIGHT (KG)

400 mL / 363 g Tins

800 mL / 726 g Tins

1.6L / 1451 gm Tins

10 L Tubs

18 Kg Tins

SKU	400 mL / 363 g Tins	800 mL / 726 g Tins	1.6L / 1451 gm Tins	10 L Tubs	18 Kg Tins
UNITS / CARTON	24	12	8	1	1
CARTONS / LAYERS	12	8	6	16	16
LAYERS / PALLET	9	13	10	8	5
TOTAL CARTONS	108	104	60	128	80
TOTAL UNITS / PALLET	2592	1248	480	128	80
DIMENSION (CM) H x W x L	20 x 27 x 36	14 x 32 x 42	15 X 30 X 15	24 X 38 X38	29.7 x 27.5 x 36.8
PALLET CBM	2.10	1.96	1.6		1.54
PALLET HEIGHT (M)	1.9	1.92	0.41		1.7
PALLET WEIGHT (KG)	1037	998	1024		1200

WE OFFER YOU UNPARALLELED QUALITY ASSURANCE



Milkio takes great pride in its approach to quality standards and food safety.

The company is taking part in the Registered Manufacturing Premises Food Safety Program of MPI. The company is RMP (MPI, NZ), HACCP and SQF certified.

Milkio Organic Ghee is certified Organic (USDA organic) by BioGro NZ Ltd. Both Milkio Grass-Fed and Organic Ghee are Non-GMO project Verified.

The quality and various food safety certifications such as Halal and Kosher are as follows:



Non-GMO Project Certificate



[Assure Quality Certificate](#)



USFDA Certificate



USFDA Certificate



Kosher Certificate



Halal Certificate



BioGro Non-GMO Organic Certificate



[SQF Certificate](#)



[RMP Certificate](#)



[Organic Exporter Certificate](#)

MILKIO GRASS-FED GHEE

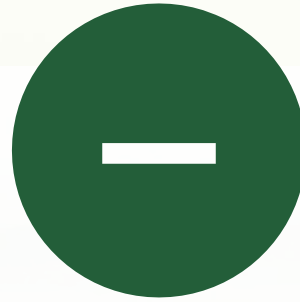


Packed with what you want:

- Natural Ingredients
- Keto & Paleo Friendly
- Suitable for Vegetarians



Suitable
for
vegetarians



Free of what you don't want:

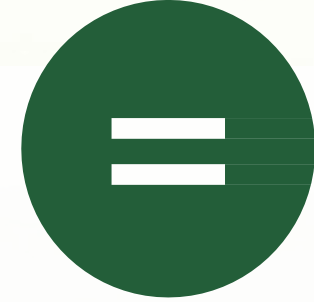
- Gluten
- GMOs
- Chemical or Additives
- Lactose & Casein



Lactose
Casein
free



NO ARTIFICIAL FLAVORS
& PRESERVATIVES



Made the way you like:

- Non-GMO Project Verified
- SQF Certified
- Certified USDA Organic
- Kosher
- Halal
- Non-GMO (BioGro)



Kashrut
Authority
Certified



Halal
Certified
حلال



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NEW ZEALAND OFFICE

Milkio Foods Limited

18 Lincoln Street, Hamilton 3204, New Zealand

Email: contact@milkioco.nz

WhatsApp: +64 27 352 9125

Website : www.Milkioco.nz

USA OFFICE

Milkio Foods Inc

2500 Wilcrest, Brier forest, Suite 300 Houston,
Texas, USA 77042

Call: +1 (346) 666 6707