

BATHOS INTERNATIONAL

Delivering Value Across Borders



SRI LANKA

COMPANY PROFILE



bathosgroup.com





About Bathos

Delivering Value Across Borders

Bathos International is a Sri Lanka-based seafood export company dedicated to providing high-quality, ethically sourced, and expertly processed seafood to discerning global buyers. With a strong focus on quality, consistency, and customer success, we serve a diverse international clientele including food distributors, hotel chains, supermarkets, and restaurant groups who rely on us for dependable seafood supply, competitive pricing, and value-driven service.

From harvest to final delivery, every product we export is backed by strict sourcing standards, international certifications, and rigorous cold chain management to ensure peak freshness and safety. Our seafood range includes yellowfin tuna, prawns, cuttlefish, crabs, squid, and premium reef fish, all selected and packed to suit diverse market requirements.

At Bathos, we go beyond transactions we build long-term partnerships based on trust, transparency, and reliability.



**Reliable
Sourcing**



**Certified
Partners**



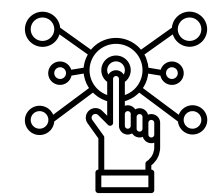
**Seamless
Operation**



**Tailored
Products**



**Local Market
Expertise**



**Digital
Efficiency**



**Ethical
Sourcing**



Vision Statement

To be the world's most versatile seafood partner, delivering exceptional value through innovative solutions that adapt to every customer's unique needs while elevating Sri Lanka's ocean treasures to global excellence.

Mission Statement

We provide comprehensive seafood solutions by integrating Sri Lankan ocean resources with cutting-edge technology, sustainable practices, and flexible service models to create measurable value for our global partners while fostering prosperity in local fishing communities.

“ At Bathos, we don't just export seafood we deliver trust, traceability, and trade intelligence. Our value lies not in volume, but in how we help our partners grow.
— Kasun De Silva,
Managing Director,
Bathos International


”




**Fragmented Supply Chain**

**Inconsistent compliance**

**Operational Inefficiencies**

**Cost Uncertainty**

**Limited Scalability & Risk Exposure**

Problem Statement

In today's global seafood trade, international buyers face persistent challenges when sourcing from developing markets like Sri Lanka. The supply chain is fragmented, quality standards vary across suppliers, and reliable communication is often lacking. This complexity leads to inconsistent product quality, logistical inefficiencies, rising procurement costs, and high operational risks.



OUR Solutions

Bathos offers a unified, end-to-end solution for sourcing premium Sri Lankan seafood

One-Stop Sourcing Partner

01

We consolidate the fragmented Sri Lankan seafood supply chain into a single, reliable export platform—ensuring product consistency, logistics efficiency, and streamlined communication.

Scalable Value & Operational Efficiency

03

Our model generates cost advantages through volume pricing, freight partnerships, and continuous value chain optimization delivering attractive margins for buyers and a win-win for all stakeholders.

Standardized Export Excellence

02

All products adhere to stringent global standards for quality, certification (BRC, HACCP), traceability, and sustainability enabling confidence, compliance, and market access across regions.

Market-Ready Export Enablement

04

We deliver fully compliant, shelf-ready seafood tailored to your market needs. From labeling and packaging to documentation and regional compliance, we help you go to market faster and with less friction.

OUR Value Proposition

1

Convenience

- Single Partner Integration: Replace multiple suppliers with one relationship
- Consolidated Shipments: Reduction in logistics complexity
- 24/7 Digital Support: Instant order status and updates

2

Compliance

- Export Certification Rate: Comprehensive documentation
- 100% Traceability: Farm-to-fork tracking system
- International Standards: HACCP, BRC, IFS certified facilities

3

Cost Savings

- Price Advantage: Bulk negotiation power
- Logistics Savings: Optimized shipping routes
- Zero Hidden Costs: Transparent pricing model



4

Scalability

- Flexible MOQs: From 100kg to 100+ tons
- Custom Product Mixes: Tailored to market needs
- Rapid Scaling: Capacity increase capability

5

Risk Reduction

- Supplier Vetting: Strict quality assessment
- Quality Assurance: Specification compliance
- Local Oversight: Sri Lankan quality control team

6

Market Intelligence & Insights

- Data-Driven Decisions: Real-time market analytics
- Seasonal Forecasting: 90% accuracy rate
- Pricing Intelligence: Competitive advantage insights



OUR Product Categories

TUNA

Yellowfin Tuna Whole round
Skipjack Whole round
Yellowfin Tuna GG
Yellowfin Tuna HG
Yellowfin Tuna Loin
Yellowfin Tuna Steaks
Yellowfin Tuna Cubes

REEF FISH

Swordfish Kingfish
(Spanish Mackerel)
Mahi Mahi
Grouper Fish
Yellow Croaker
Asian Sea Bass
Silver Promfret

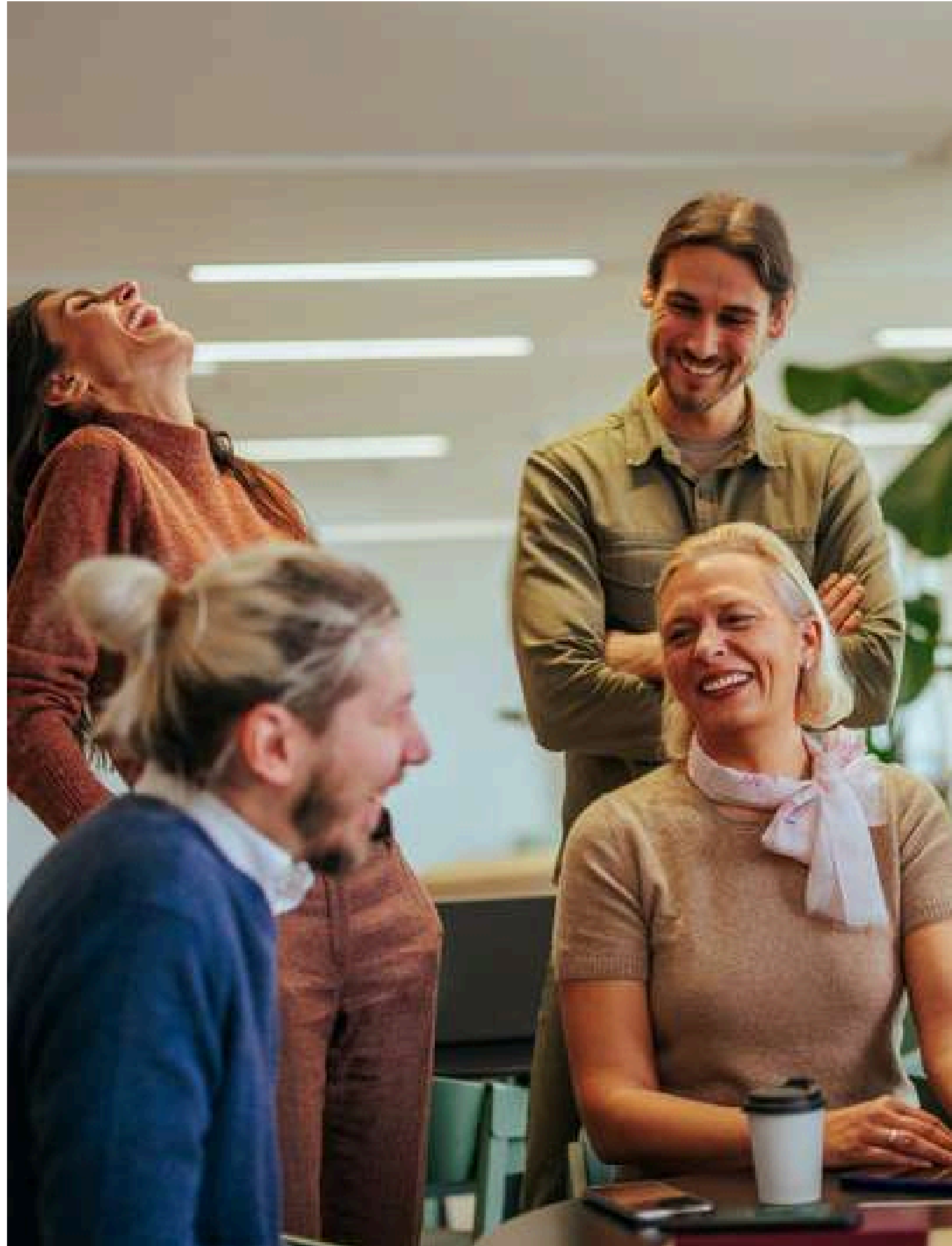
CRUSTACEANS

Vannamei Prawns
Black Tiger Prawns
Blue Swimmer Crabs
Mud Crabs

CEPHALOPODS

Cuttle Fish / Squid
Cuttle Fish Cone
Cuttle Fish Rings
Cuttlefish Wings / Fins
Baby Octopus

Discover our full range available upon request.



Get In Touch

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