

# SOFT CORPORATE OFFER

**MAY 12, 2025**

**TO BUYER'S MANDATE RO END BUYERS**

**RE; OFFER FOR PETROLEUM PRODUCTS**

## **DIESEL GAS OIL EN590 (10PPM)**

Min quantity	10,000 metric tons.
Max quantity	1,000,000 metric tons monthly
Origin	Kazakhstan and Oman
FOB Price	Gross US \$450/MT,- Net Price US \$440/MT
CIF Price	Gross US \$460/MT,- Net US \$450/MT
Commission	Buyer Side US \$5/MT & Seller Side US \$5/MT
Payment Terms	SBLC/MT 103/TT for the value of the product
Inspection	Inspection & quality certification by SGS with ICC International Standards

## **UREA-46% (GRANULAR/PRILLED)**

Min quantity:	10,000 MT
Max quantity:	500,000 MT monthly
Loading Port:	Rotterdam, Russian port or Kazakhstan sea port
FOB Price:	Gross US \$330/MT,- Net US \$320/MT
CIF Price:	Gross US \$340/MT,- Net US \$330/MT
Commission:	Buyer Side US \$5/MT & Seller's Side US \$5/MT
Payment Terms:	SBLC/MT 103/TT for the value of the product
inspection:	Inspection & quality certification by SGS with ICC International Standards

## **AVIATION KEROSENE JETA1**

Min quantity	100.000 barrels
Max quantity	2,000,000 barrels monthly
Loading Port	Rotterdam, Russian port or Kazakhstan sea port
CIF Price	Gross \$80/bb - Net \$76/bb
FOB Price	Gross \$76/bb,- Net \$72/bb
Commission	Buyer Side \$2/MT & Seller Side \$2/MT
Payment Terms	SBLC/MT 103/TT for the value of the product
Inspection	Inspection & quality certification by SGS with ICC International Standards

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## ALUMINUM INGOT (A799.7%)

Min quantity	10,000 metric tons.
Max quantity	1,000,000 metric tons monthly
Origin	Russia (ASTM B179)
CIF Price	Gross US \$1600MT,- Net US \$1590/MT
	Buyer Side US \$5/MT & Seller Side US \$5/MT
Commission	SBLC/MT 103/TT for the value of the product
Inspection	Inspection & quality certification by SGS with ICC International Standards

We are acting on behalf of the SELLER with full legal and corporate responsibility, to offer the commodity on behalf of the SELLER / Refinery under the penalty of perjury, confirm and certify that the SELLER has the availability and capability to sell & supply the below mentioned commodities in according to the terms and conditions stipulated on the commercial Procedure.

The supplier is guaranteed to meet the specifications and pass through the stringent requirements of SGS or Equivalent.

### **Notes (Please read)**

- 1) VERIFICATION: Seller is a top refinery
- 2) ICPO: NCNDA must be completed by buyer
- 3) PROCEDURES: must be strictly adhered to, dealings will stop with parties who do not adhere to procedures and/or do not have ready buyers.

### **FOB (TTM) KAZAKHSTAN PORT**

1. Buyer issue legal ICPO + Company profile+ Buyer passport
2. Title Holder confirms Buyer Documents and issue confirmation Letter to confirm.
3. Buyer visit Title Holder administrative office for TTM (Face to Face) meeting to sign SPA & CI and get POP.
4. Buyer conducts DIP TEST at Title Holder Tanks (Buyer borne for the SGS) and submits his carrier information (CPA).
5. Upon SGS report + POP confirmed by the Buyer, Buyer issue 30% payment MT 103/TT to Title Holder account to enable injection of products.
6. Seller injects to buyers' tank or vessel; buyer confirms loading or injection and remit balance 70%.
7. Buyer lift products to their own destination.
8. Title Holder pays all intermediaries

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## **CIF ANY SAFE WORLD PORT LOADING FROM KAZAKHSTAN AND RUSSIA**

- 1-Buyer issue ICPO to seller including his international passport or delegates full information to enable invitation processing.
- 2-Seller nominate and issued SPA for buyer for review and countersign.
- 3-Seller Issue Commitment to supply, Availability of product, Analysis Report issued by GOST R, Certificate of Origin and Export License to buyer.
- 4-Seller sends buyer the shipping company details, and buyer contact the shipping company and finalizes the CPA Fees, both parties will be reliable for first month freight fee 50% each, Buyers 50% to be deducted from the first beach delivery upon confirmation of Q/Q at the unloading port. (Or possible buyer show POF via MT760 swift confirming funds availability and seller shall take charge of all expenses on the freight charges upon confirmation of buyers POF via MT760 SBLC only)
- 5-Seller/shipping company swift full set of POP documents including the registered contract, fresh SGS report, Bill of loading, Attestation report, Vessel Manifesto ETC to buyer and buyer's bank for confirmation.
- 6-Upon confirmation of FPOP shipping commence as scheduled.
- 7-Upon Vessel arrival at Port of Destination, Seller issue ATB/DTA for buyer/buyer's inspection team to conduct CIQ or its equivalents along with the full proof of products to be handed over to the buyer by the ship captain.
- 8-Buyer confirms products Q/Q and pays for product amount via MT103 and Seller Transfer Ownership Title / Full POP to buyer's name.
- 9-Buyer discharges the product and Seller pays commissions within 48 hours. Further delivery shall follow as agreed on the SPA.

## **FOB PROCEDURE OF TRANSACTION AT PORT TERMINAL (TTT)**

1. The Buyer issues an official ICPO containing the Seller's procedure with banking details with TSA and Company Certificate of Incorporation.
2. Seller issues a Commercial Invoice of the product in tanks at the Port, the Buyer and the Buyer's Tank Farm Company sign and return CI to the Seller along with official company letter of acceptance to the terms and procedure of the transaction
3. Seller Agent arrives at the buyer Storage Company Terminal for (TTM Table Talk Meeting) to verify and Discuss Injection schedule
4. The Seller issues the below PPOP documents to the Buyer's secured Email for verification.
  - i. GPS Coordinate- Tank Storage Receipt (TSR)
  - ii. Injection Report
  - iii. Dip Test Authorization Letter (DTA)
  - iv. Authorization to Sell and Collect
  - v. SGS Report
  - vi. Authorization to verify the product in the Seller's Tank (ATV)
5. The Buyer inspects by SGS on the Buyer's expenses and sends to the Seller TSR after Receipt of successful Dip Test report is received.
5. Seller issues the following documents to all Intermediaries and the Buyer endorsed

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NCNDA/IMFPA.

6. Upon successful Dip Test in tanks, products will immediately be injected into Buyer's Tanks.

7. The Buyer makes Payment for the product via MT103 in exchange for Title

BEST REGARDS

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