



## BDI CORPORATION TRADING LLC.

825 Town & Country Ln, Houston, TX 77024  
5th floor # office 230-276  
sales@bdicorp.org , www.bdicorp.org  
+1 (954) 546-3775



INTERNATIONAL  
**TRADE**  
ADMINISTRATION

Date : 10-05-2025

Ref : 3202124-2025

ATTN:SCO-06-25

### Soft Corporate Offer

We, BDI Trading Corp., under penalty of perjury, hereby issue this **Soft Corporate Offer** with full power and authority. This offer includes the terms and conditions set forth herein and confirms our seller's readiness to proceed directly to the **Sales and Purchase Agreement** with the **End Buyer** upon mutual agreement.

We confirm the availability and readiness to supply the following commodities under the terms and conditions outlined in this offer:

INCOTERMS : (CIF,FOB,TT0,TTV,TTT,TTM) : ATTN : BDI COP TRADING LLC

**JET FUEL A1**

**LIFTABLE QUANTITY:** 1.000.000 BBL. - 3.000.000 BBL.  
**MONTHLY PRICE:** GROSS USD \$ 75.00 BBL NET: USD \$ 71.00 BBL  
**FOB CIF PRICE:** GROSS: USD\$ 77.00 MT NET: \$73.00MT CIF.  
**ORIGIN:** KAZAKHSTAN REPUBLIC  
**LOADING PORT:** KAZAKHSTAN PORT

**DIESEL OIL EN590 - 10, 20, 100,200, 500 PPM**

**LIFTABLE QUANTITY:** 50.000 MT, MAXIMUM 300.000 MT  
**MONTHLY PRICE:** GROSS USD \$ 430.00MT NET: USD \$ 410.00MT  
**FOB CIF PRICE:** GROSS: USD\$ 450.00 MT NET: \$ 430.00MT CIF  
**ORIGIN:** KAZAKHSTAN REPUBLIC  
**LOADING PORT:** KAZAKHSTAN PORT

**LIGHT CYCLE OIL (LCO)**

**LIFTABLE QUANTITY:** 50.000 MT, MAXIMUM 200.000 MT  
**MONTHLY PRICE:** GROSS USD \$ 240.00MT NET: USD \$ 238.00MT  
**FOB CIF PRICE:** GROSS: USD\$ 250.00MT NET: \$ 244.00MT CIF.  
**ORIGIN:** KAZAKHSTAN REPUBLIC  
**LOADING PORT:** KAZAKHSTAN PORT

**DIESEL D6 FUEL OIL**

**LIFTABLE QUANTITY:** 100.000,000 Gallons MAXIMUM 200.000,000 Gallon  
**MONTHLY PRICE:** GROSS USD \$ 0.80 NET: USD \$ 0.76  
**FOB CIF PRICE:** GROSS: USD\$ 0.84 MT NET: \$ 0.82 CIF  
**ORIGIN:** KAZAKHSTAN REPUBLIC  
**LOADING PORT:** KAZAKHSTAN PORT

**LIQUEFIED NATURAL GAS 5542-87 (LNG)**

**LIFTABLE QUANTITY:** 100.000 MT, MAXIMUM 300.000 MT  
**MONTHLY PRICE:** GROSS USD \$ 230.00MT NET: USD \$ 228.00MT  
**FOB CIF PRICE:** GROSS: USD \$ 240.00 MT NET: \$ 238.00MT CIF  
**ORIGIN:** KAZAKHSTAN REPUBLIC  
**LOADING PORT:** KAZAKHSTAN PORT



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### **FOB TRANSACTION PROCEDURE TANK TO VESSEL**

1. Buyer Issues ICPO Addressed to The Seller Along With CPA
2. Seller Acknowledges Buyer ICPO and Issues Commercial Invoice.
3. Buyer Signs and Returns Back Commercial Invoice
4. Seller Provides Buyer with The Below Listed Popp:
  - A) Authorization To Verify (ATV)
  - B) Irrevocable Commitment Letter to Supply
  - C) Tank To Vessel Injection Agreement (TTVIA) To Be Signed by Buyer.
  - D) Seller Issues Injection Payment Invoice.
  - E) Authorization To Sell and Collect
  - F) Certificate of Origin
5. Seller Provides Buyer with SGS Report and Unconditional DTA After confirming the Injection Payment Invoice fee.
6. Buyer, confirm the Receiving Unconditional DTA and SGS Report
7. Signing Of NCNDA/IMPFA To Be Signed by All Intermediaries.
8. Buyer Within 24 Hours After Successful Dip Test in Seller Tanks Provides Q88 The Seller Proceeds for Tank to Vessel Injection and Provides Buyer with Injection Reports of The Product into Buyer's Vessel.
9. Buyer Makes Payment Invoice Value Through MT103.

Seller Transfer Title Ownership to Buyer.

### **FOB TRANSACTION PROCEDURE – TANK TO TANK SPOT**

1. Seller issue official Full Cooperate Offer with terms, procedure, and price to the Buyer.
2. Buyer issue ICPO along with Company certificate of Registration, Passport Scanned Copy and Tank storage Agreement (TSA) as proof of tank storage availability.
3. Seller verifies and issue Commercial Invoice (CI) for available quantity in the storage tank including the Product specifications along with:
  - a. Company Registration Certificates
  - b. Statement of Product Availability
  - c. Authorization to Sell and Collect
  - d. Product Passport Analysis Report. Buyer signs and returns CI to Seller along with ATV approved by their logistics Company for Seller Verification purposes.



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4. Upon receipt of the signed CI and ATV, Seller verifies and issues the POP documents:
  - a. 48 hours fresh SGS report
  - b. 7 days Unconditional Dip Test Authorization (DTA)
  - c. Loading port Injection report
  - d. Tank Receipt
  - e. Certificate of Origin
  - f. Sales and Purchase Agreement (SPA)
  - g. NCNDA + IMFPA.
5. Upon successful verification of the POP documents, Buyer orders SGS report to conduct Dip Test of the Product in Sellers Tank at Buyer expense.
6. Following the completion of the Dip Test with results consistent to the specifications on the CI, Buyer provides ATI and Seller inject fuel into Buyer's leased storage tanks. Seller submits the full injection report to the Buyer.
7. Buyer makes 100% payment by MT103 TT wire transfer for the total product. Upon confirmation of buyer's payment, Seller pay all Intermediaries involved in the transaction.
8. The next delivery shall begin according to the terms and conditions of the Contract, and mandates/intermediaries receive their commission according to monthly deliveries by MT103 wire transfer on each monthly quantity.

### **STANDARD OPERATING PROCEDURE (T.T.T)**

1. Buyer issue ICPO and tank storage agreement, hereinafter called as TSA . "The context of this procedure must be fully integrated and un-changed in the ICPO."
2. Seller issues commercial invoice, hereinafter called as CI, buyer signs and returns back the CI.
3. Seller issue the below PPOP documents:
  - A. Commitment Letter to Supply
  - B. Inspection approval letter to be co-signed by buyer logistics storage company.
  - C. Tank Storage Receipt
  - D. Statement of product availability
4. Seller provides the buyer with SGS report, Injection Report, Unconditional DTA (Dip Test Authorization).
5. Buyer within 24 (twenty-four) hours, after successful dip test in seller tanks, provide tank storage receipt,



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hereinafter called as TSR.

6. Seller proceeds for tank-to-tank injection and provide the buyer with the injection report of the product into buyer tanks.

7. Buyer makes the payment for a total cost of product injected into buyer tanks, via MT103 against final CI.

Seller transfer title ownership to the buyer, with all exportation documents required of buyer for the transaction.

### CIF ASWP TRANSACTION PROCEDURE

1. Buyer issues Purchase Order upon receipt and acceptance of Seller Soft Corporate Offer.
2. Seller issues Draft Sales and Purchase Agreement (SPA) Contract and, Commercial Invoice for Buyer's review and signing. Buyer signs the Draft Sales and Purchase Agreement Contract and, Commercial Invoice and returns it to the Seller.
3. Seller registers and legalizes the countersigned Sales and Purchase Agreement (SPA) Contract.
4. Seller sends legalized contract and below Partial PPOP Documents to Buyer as listed below:
  - (a) Product Analysis Report
  - (b) Product Certificate of Origin
  - (c) Statement of Product Availability
  - (d) Company Registration Certificate
  - (e) Authorization to Sell and Collect.
5. Buyer within three (3) working days pays USD \$320,000 to the Seller fiduciary bank via MT103 T/T as an allocation security guarantee for the charter of vessel and commence shipment which will be deducted from the product invoice value of the product at the port of destination.
6. After confirmation by Seller fiduciary bank, Seller charters with shipping/logistic company and alerts Buyer on shipment ordered schedule accompanied with the submission of nominated Vessel details to the Buyer.
7. Seller bank issues a contractual operative 2% PB and full POP to Buyer's bank within three (3) working days from the time Buyers allocation security guarantee deposit was confirmed by the Seller fiduciary bank.
  - (a) Copy of the Port Storage Agreement
  - (b) Copy of the CPA, to Transport the Product to Discharge Port
  - (c) Vessel Q88
  - (d) Original BL (full set)
  - (e) Copy of SGS Report
  - (f) NCNDA + IMFPA
8. Upon successful product confirmation against the SGS/CIQ Report of Quality and Quantity at the port of destination, the Buyer makes payment by MT103 T/T.



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9. Seller and Buyer, within seventy two (72) hours, the Seller pays commissions to the seller side and the Buyer pays Buyer side intermediaries involved in the transaction.

### DIP AND PAY SELLER'S PROCEDURE.

1. Seller issues Full Corporate Offer to Buyer Company with the Seller acceptable terms and procedure of transaction. Buyer confirms receipt of Full Corporate Offer and issues Irrevocable Corporate Purchase Order (ICPO) along with Company certificate and Passport scanned copy.
2. Seller issues Commercial Invoice (CI) for the available quantity along with Product Analysis Report, Statement of Product Availability, Company Export License Certificate, Authorization to sell and collect (ATSC) and Dip Test Authorization (DTA). Within 48 hours upon receipt and confirmation of the approved CI and PPOP, Buyer endorses the CI + DTA and returns it to Seller.
3. Buyer proceeds and finalizes payment for extension of the Seller's tank/reservoir 2 day in order to receive the GPS coordinate location of the tanks, tank Hub Numbers, and terminal access permit.
4. Upon confirmation of Buyer's payment, Seller schedules Dip Test and provides the final POP to Buyer – SGS Report, Tank storage. receipt, Injection Report, Certificate of Ownership and NCNDA+IMFPA Agreement.
5. Upon Buyer's successful Q&Q/DIP TEST results consistent of the specification on the CI (Commercial Invoice). Buyer provides vessel details and Authority to Inject, Seller proceeds with injection of product to Buyer vessel and Seller Issues product injection report for the quantity injected into Buyer's vessel or Tank.
6. Buyer pays the Seller for the full injected product including the 4 days storage payment by swift MT103, and Seller changes the full product ownership title to Buyer company name within 24 hours.
7. Seller pays commission to Intermediaries via Wire Funds Transfer MT103 /TT immediately upon receipt of Buyer's Payment as per agreed and signed NCNDA+IMFPA and follows to every Buyer's Lift in the future based in Commercial Invoice (CI) and SPA/Contract Signed by the Seller and Buyer.

This Soft Offer is subject to potential amendments and modifications as agreed upon by both parties in the future, should the need arise. Both parties reserve the right to negotiate and adjust the terms as necessary to meet the evolving needs of the partnership.

Bill Ryan  
C.E.O

BDI COPR TRADING LLC . 10-05-2025