

GENERAL PRICE QUOTATION

Coco Peat – High EC & Low EC (Compressed Blocks)

Incoterms: FOB – Tuticorin Port, India

Quotation No.	CP-2026-002	Date of Issue	18 Apr. 26
Valid Until	30 days from date of issue	Prepared By	Sri Meenakshi Coir – Export Division
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1. PRICING SUMMARY

S.No	Product	EC Range (mS/cm)	Unit Price (USD/MT)	Qty per 40' FCL (MT)	Inclusions
1	Coco Peat – High EC	≥ 2.0 mS/cm	USD 540.00 / MT	16 – 24 MT	FOB Tuticorin, transport to port, pallet charges
2	Coco Peat – Low EC (Washed & Buffered)	≤ 0.5 mS/cm	USD 681.00 / MT	16 – 24 MT	FOB Tuticorin, transport to port, pallet charges

* Exact tonnage per FCL depends on gross weight & stacking configuration. Container spec: 40' FCL (approx. 9 ft height × 8 ft width).

2. PRODUCT SPECIFICATIONS (International Standard Parameters)

Parameter	High EC – Coco Peat	Low EC – Coco Peat (Washed)
Raw Material	100% Natural Coconut Husk Fibre	100% Natural Coconut Husk Fibre
Electrical Conductivity (EC)	≥ 2.0 mS/cm (1:1.5 v/v extract)	≤ 0.5 mS/cm (1:1.5 v/v extract)
pH Level	5.5 – 6.8	5.5 – 6.8
Moisture Content	≤ 15 – 20% (compressed block)	0.6 – 0.8% (compressed block)
Organic Matter	> 95%	> 95%
Bulk Density	~ 80 – 100 kg/m ³ (expanded)	~ 80 – 100 kg/m ³ (expanded)
Air-Filled Porosity	> 20%	> 20%
Water Holding Capacity	~ 65 – 75%	~ 65 – 75%
Weed Seeds / Pathogens	Nil	Nil

Parameter	High EC – Coco Peat	Low EC – Coco Peat (Washed)
Wettability	Excellent – re-wets easily	Excellent – re-wets easily
Compression Ratio	5:1 to 6:1	5:1 to 6:1
Expansion Volume (per 5 kg block)	~ 60 – 70 Litres	~ 60 – 70 Litres
Processing	Unwashed / Minimally processed	Triple-washed & buffered with calcium
Typical Application	Soil amendment, mulching, composting	Hydroponics, propagation, high-value horticulture

3. PACKAGING & CONTAINER SPECIFICATIONS

Block Weight	5 kg per compressed block
Block Dimensions (Compressed)	30 cm × 30 cm × 15 cm (L × W × H)
Blocks per Pallet	[To be confirmed based on pallet size]
Pallet Material	ISPM 15 Heat-Treated Wooden Pallets
Wrapping	Stretch-wrapped, UV-protected HDPE shrink wrap
Container Type	40-foot Full Container Load (FCL)
Container Dimensions (Internal)	Approx. 9 ft Height × 8 ft Width (standard 40' FCL)
Cargo Weight per FCL	16 – 24 Metric Tonnes (MT) depending on product type and stacking
Labelling	Product name, EC grade, batch no., net weight, country of origin (India), HS Code: 1404.90 / 6808.00

4. TRADE TERMS

Incoterms	FOB – Tuticorin Port, Tamil Nadu, India (Incoterms® 2020)
Currency	United States Dollar (USD)
Minimum Order Quantity	1 × 40' FCL (approx. 16 – 24 MT)
Lead Time	[To be confirmed upon receipt of confirmed purchase order]
Quotation Validity	30 days from date of issue
Port of Loading	Tuticorin (V. O. Chidambaram Port), Tamil Nadu, India
Price Inclusions	Inland transport to Tuticorin Port, pallet charges

Price Exclusions	Ocean freight, marine insurance, import duties, customs clearance at destination
Phytosanitary Certificate	Available upon request – issued by Plant Quarantine Authority of India

For CoirLuxe™ / Sri Meenakshi Coir

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Authorised
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