



BIN 180640028274

Address: Aktobe region, Aktobe G.A., Aktobe city, Astana district, 101 Strelkovoy Brigadiy street, 8, apt. 26

Email: info@silkoil.kz export@silkoil.kz

Phone: +7(775) 878-3135, www.silkoil.kz

Issue Date: 08/12/2025

Valid Date: 08/12/2026

To: END BUYER COMPANY

We "LLC SILKOIL ENERGY PRODUCTION" with full corporate and legal responsibility under penalty of perjury confirm that we are willing and able to sell the following petroleum/petrochemical products under the Kazakhstan legal formalities. We respectively offer to sell the below stated products and quantities through our Seller/Refinery whom we "LLC SILK OIL ENERGY PRODUCTION" represent as their official mandate/agent we have the product in our refinery and at the port of Rotterdam as well.

NOTE: Our prices are highly negotiable. Our standard commission structure is also negotiated between the seller and authorized buyer mandates or intermediaries.

TERMS OF TRANSACTION

LOADING PORTS: KAZAKHSTAN & RUSSIAN PORTS NOVOROSIYSK, KUZMINO, AKTAU, VLADIVOSTOK, PRIMORSK, USTLUGA, NAKHODKA, ROTTERDAM PORT, HOUSTON PORT.

PRODUCT ORIGIN: Kazakhstan Federation

SPECIFICATION: Standard Export Grade

PAYMENT TERMS: T/T, MT103

DELIVERY TERMS: CIF A.S.W.P (Any Safe World Port) or FOB (Free Onboard)

1. VIRGIN D6 FUEL OIL

Min. Quantity: 25,000,000 Gallons

Max. Quantity: 400,000,000 Gallons per week x52 weeks

CIF Price: USD 0.80/Gal Gross USD 0.78/Gal Net

FOB Price: USD 0.67/Gal Gross USD 0.65/Gal Net

Commission: USD 0.2 Buyer side- USD0.2 Seller side

2. LIQUIDIFIED NATURAL GAS (LNG)

Min. Quantity: 10,000 Metric Tons

Max. Quantity: 300,000 Metric Tons per Month

CIF Price: USD 360/ MT Gross USD 350 /MT Net

Commission: USD 5 Buyer side - USD 5 Seller side

3. D2 GAS OIL L-0.2-62 GOST305-82

Min. Quantity: 10,000Metric Tons

Max. Quantity: 300,000 Metric Tons per Month

CIF Price: USD 350/ MT Gross USD 340 /MT Net

Commission: USD 5 Buyer side - USD 5 Seller side



SILK OIL
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4. LIQUEFIED PETROLEUM GAS (LPG)

Min. Quantity: 10,000Metric Tons

Max. Quantity: 300,000 Metric Tons per Month

CIF Price: USD 400/ MT Gross USD 390 /MT Net

Commission: USD 5 Buyer side - USD 5 Seller side

5. LCO– LIGHT CYCLE OIL

Min. Quantity: 10,000Metric Tons

Max. Quantity: 300,000 Metric Tons per Month

CIF Price: USD 375/ MT Gross USD 365 /MT Net

Commission: USD 5 Buyer side - USD 5 Seller side

6. ESPO CRUDE OIL

Min. Quantity: 1,000,000Barrel

Max. Quantity: 5,000,000Barrel per Month

CIF Price: USD 90/Bbl. Gross USD 86 /Bbl. Net

Commission: USD 2 Buyer side - USD 2 Seller side

7. AVIATION KEROSENE COLONIAL JP54 JET FUEL

Min. Quantity: 2,000,000 Barrel

Max. Quantity: 5,000,000 Barrel per Month

FOB Price: USD 70/ Bbl. Gross USD 66 /Bbl. Net

Commission: USD 2 Buyer side – USD 2 Seller side

8. AVIATION KEROSENE JET FUEL JET A-1

Min. Quantity: 2,000,000 Barrel

Max. Quantity: 5,000,000 Barrel per Month FOB Price:

USD 70/ Bbl. Gross USD 66 /Bbl. Net

Commission: USD 2 Buyer side – USD 2 Seller side

9. 10PPM DIESEL FUEL EN 590

Min. Quantity: 10,000 Metric Tons

Max. Quantity: 300,000 Metric Tons per Month

CIF Price: USD 400/ MT Gross USD 390 /MT Net

Commission: USD 5 Buyer side - USD 5 Seller side

10. MAZUT M100GOST 10585-75

Min. Quantity: 10,000Metric Tons

Max. Quantity: 300,000 Metric Tons per Month

CIF Price: USD 340/ MT Gross USD 330 /MT Net

Commission: USD5Buyer side–USD 5Seller side



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TTV FOB TRANSACTION PROCEDURE

1. Buyer issues ICPO alongside CIS and Buyer's Company Registration, Buyer's data passport page, Company Profile, and TSA or CPA
2. Seller issues NCNDA/ CI, Buyer countersigns within two working days, and Returns signed CI.
3. Upon the return of the endorsed CI/NCNDA, Seller releases to Buyer the following documents:
 - Tank Storage Receipt (TSR)
 - ATV for Verification
 - Unconditional DTA with validity time 72 hour;
 - Commitment Letter to Supply;
 - Export License;
4. Buyer contact the Seller's Storage Company to verify the availability of the product via phone call or email. After successful verification, buyer obtain terminal access permit to conduct inspection (SGS, Geo Chem, or Intertek or similar) to Dip Test product in seller's Tank Farm at buyer expense.
5. Upon Successful Dip Test Inspection in Sellers Tank Farm, seller will inject total cargo into of buyer's VESSEL, according to injection plan.
6. After the complete injection, payment will be made from buyer via 100% (wire transfer MT103/TT) payment to the seller's account according to CI. After confirmation of payment from seller's Bank, Seller releases to Buyer the below POP documents and changing all Title Holders to buyer:
 - Fresh SGS report:
 - Authorization to Sell and Collect (ATSC);
 - Product Passport Analysis test report;
 - Certificate of origin;
 - Injection Report
 - Cargo Passport
 - Endorsed IMFPA/NCNDA.
7. Upon conclusion of the first lift and transfer of ownership, the consignee of the buyer must update the necessary documentation to reflect the buyers as the new title holder.

TTT FOB TRANSACTION PROCEDURE

1. Buyer issues ICPO, TSA and Company Registration Certificate.
2. Seller issues Commercial Invoice & ICC Warning Letter, Buyer signs and returns.
3. Seller issues to Buyer the below documents:
 - A. Commitment to Supply
 - B. Certificate of Origin
 - C. Certificate of Analysis Report (Product Passport)
4. BUYER TANK FARM issues PAYMENT INVOICE to SELLER to pay 3 DAYS TANK LEASE, and PAYMENT INVOICE to BUYER to pay 3 DAYS TANK LEASE in order to complete and provide Seller the Minimum of SIX (6) DAYS valid and operational TANK STORAGE RECEIPT (TSR).

NOTE: If Injection exceeds 6 Days, Buyer pays additional Tank lease.



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5. Upon receipt of TSR in Buyer Name, Seller injects the product into Buyer Tanks, and issues the below POP Documents:

- A. Injection Report.
 - B. Fresh SGS Report at the Port of Loading Port of less than 72 hours.
 - C. Authority to Sell & Collect (ATSC).
 - D. Seller's own Tank Storage Receipt (TSR) with tank number, tank coordinates and tank location.
 - E. Authorization to Verify (ATV).
 - F. Three (3) Days Unconditional Dip Test Authorization (DTA).
 - G. NCNDA/IMFPA
6. Buyer conducts DIP TEST on its own tank storage to Reconfirm SGS report quality and quantity.
7. Upon successful DIP TEST by Buyer, Buyer makes payment via MT103 for the total product injected into its tank as agreed and Seller issues to Buyer Title Transfer & Change of Ownership Certificate of the product.
8. Seller pays intermediaries involved within 24 hours after receipt and confirmation of the product payment.
9. Upon satisfaction by Buyer, both Buyer and Seller sign contract for month delivery with rolls and extension

THE NON-NEGOTIABLE PROCEDURE FOR CIF

1. Buyer issues ICPO must be with buyer company letterhead, company profile and passport data of the representative.
2. Seller issues Draft Contract (open for any amendments) to Buyer. Buyer signs, and returns the Draft Contract/SPA to seller for final endorsement. Seller gives Partial Proof of Products.
 - (a) Seller Irrevocable Commitment to Supply.
 - (b) Statement of availability of product.
 - (c) Certificate of origin.
 - (d) Commercial invoice for the first value shipment.
3. Within 7 banking days, Buyer's bank sends Irrevocable Operative SBLC via MT760 or DLC via MT700 to seller nominated fiduciary offshore bank account for first month shipment, should buyer fail to issue payment instrument within 7 banking days, buyer will make cash deposit of \$320,000 USD by TT wire transfer for security guarantee to enable seller charter vessel and commence shipment, and this payment will be deducted from the total cost of product after inspection at discharge port, or legal action will be taken against buyer for default.
4. Seller's Bank Issues Full POP Documents to the Buyer's Bank alongside with 2% Performance Bond (PB2%).
 - a. Copy of license to export, issued by the department of the Ministry of Energy;
 - b. Copy of Approval to Export, issued by the Ministry of Justice;
 - c. Copy of statement of availability of the product;
 - d. Copy of the refinery commitment to produce the product;
 - e. Copy of Transnet contract to transport the product to the loading port;
 - f. Copy of the port storage agreement;



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- g. Copy of the charter party agreement to transport the product to discharge port;
 - h. Copy of Vessel Questionnaire 88;
 - i. Copy of Bill of Lading;
 - j. SGS Report at loading port;
 - k. Dip test Authorization (DTA) & ATV;
 - l. NOR /ETA;
 - m. Certificate of Ownership Transfer;
 - n. Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy.
 - o. NCNDA/IMFPA.
5. Shipment commences as per signed contract delivery schedule and the shipment should arrive at Buyer's discharge port within 5-24 days. The SGS inspection will be borne by the Seller at the loading seaport and Buyer at the unloading seaport.
6. Buyer releases payment to Seller by TT/MT103 upon receipt of the shipping documents and confirmation of the Q & Q by SGS/CIQ at destination port.
7. All intermediaries are paid within 24 hours of product payment. Upon satisfaction by Buyer, both Buyer and Seller sign contract for Monthly delivery with rolls and extension.

TITLE-TAKEOVER TRANSACTION PROCEDURE (TTO)

1. Buyer issues an official ICPO and Buyer's Company Registration, Buyer's data passport page, inserting the seller's terms and procedures.
2. Seller issues MOU TITLE TAKE OVER; the buyer endorses and sends back and Seller issues below proof of product to buyer:
 - ✓ Product approval to Export
 - ✓ Bill of Lading on buyer's name
 - ✓ Certificate of Origin
 - ✓ Vessel Q88
 - ✓ Cargo Manifest
 - ✓ Vessel Notice
 - ✓ Maritime Report
 - ✓ Payment invoice for 5% of total cost of product
3. Upon receipt of the payment and arrival of vessel at the discharge Port, seller will issue the POP documents as listed below:
 - ✓ Customs Entry Permit
 - ✓ Product approval to Export
 - ✓ Analysis test report
 - ✓ Certificate of Origin



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- ✓ Bill of Lading on buyer's name
 - ✓ Ullage Report
 - ✓ Vessel Notice
 - ✓ Cargo Manifest
 - ✓ Vessel Q88
 - ✓ SGS Report
4. Upon the arrival of the vessel at Discharge Port buyer conduct a dip test, the buyer pays the remaining total product value after successful CIQ/ SGS or equivalent inspection via T/T-MT103, and a title of the product, ownership transferred to the Buyer.
5. Seller pays the commission to all parties stipulated in the signed NCNDA/IMFPA within 72 hours.

SINCERELY,



MR SEITKALIYEV DABYL KUANYSHOVICH
DIRECTOR SILK ENERGY PRODUCTION