

## Buyer Letterhead

Ref :  
Date : 10<sup>th</sup> July 2024

To : KUMKOL TRANS SERVICE LLP  
Zheltoqsan St 12, Kyzylorda 120008, Kazakhstan  
Via : LLC Vektor  
Attn : MR. ASYLKHANOV ZHANDOS BAUYRZHANOVICH  
Title : Managing Director  
CC : Wendy, Ben

### Re: IRREVOCABLE CORPORATE PURCHASE ORDER

We, **XXXXXXXXXX**, hereby state and represent that it is our intention to purchase, and we hereby confirm that we are ready, willing and able to purchase the following commodity as per the specifications and quantity and for the price as specified in the terms and conditions as stated below.

This representation is made with full corporate authority and responsibility of the above in accordance with the terms and conditions as stated below and mutually agreed commercial covenants.

**COMMODITY** : Ultra Low Sulphur Diesel EN590 10 ppm  
**PRICE** : USD510 PER MT  
**PRODUCT ORIGIN** : Kazakhstan  
**INCOTERM** : Ship To Ship (STS)  
**FIRST TRIAL QTY** : 100,000 MT  
**CONTRACT QTY** : 200,000 MT X 12 Months with Rolls and Extensions  
**PAYMENT TERM** : MT103/TT CASH TRANSFER after loading and SGS inspection  
**INSPECTION** : SGS or Equivalent for Quality & Quantity Test Report.

### **TRANSACTION PROCEDURES SHIP TO SHIP (STS)**

1. Buyer issues an official ICPO with full buyer banking details & company registration certificate.
2. Seller issues a commercial invoice for first lift quantities for both party's signatures and endorsement.
3. Buyer provides Charter Party Agreement [CPA].
4. Seller verifies buyers CPA and issues the below-listed Document:
  - (a) Freight cargo manifest.
  - (b) Commitment to Supply
  - (c) Product Passport Dip Test Report.
  - (d) Authorization to Sell (ATS).
  - (e) Bill of Lading (B/L).

5. Within 48 hours' buyer contact seller vessel company and obtain access permit (cost born by buyer) and issues his vessel details where the product will be injected at the discharge port. The seller verifies the vessel position and issues NOR\_ ETA ATE\_ DTA.
6. On arrival at the discharge port: the vessels transfer the fuel to the Buyer's nominated vessel.
7. After fuel injection is completed; Buyer conducts DIP TEST Inspection for Quantity and Quality of the fuel.
8. Upon Successful DIP TEST Inspection Q&Q by the Buyer, within 24-48 Hours Maximum Buyer makes payment via MT103 Wire Transfer for the Total Value of the Product Delivered into the Buyer Tank and Simultaneously Title to the Product is Transfer to the Buyer and Seller hand over all Exportation Documentation in relation to the petroleum product.
9. Commission is paid to Intermediaries involved in the Transaction.
10. Buyer issues non-operative IRDLC for the value of one month's deliveries. Seller issues a 2% performance bond which activates the Buyers bank instrument.
11. Deliveries per contracted delivery schedule begins.

Thank you.

Yours sincerely,

Name :

Title :

**BUYER COMPANY AND BANK DETAILS:**

<b>Registered Business Name</b>	
<b>Physical Address</b>	
<b>Business email</b>	
<b>Buyer Representative</b>	
<b>Buyer Title</b>	
<b>Passport No</b>	

**BUYER BANKING INFORMATION**

<b>Bank Name</b>	
<b>Bank Address</b>	
<b>Account Name</b>	
<b>Account No</b>	
<b>Swift Code</b>	
<b>Bank Officer Name</b>	
<b>Bank Officer Email</b>	
<b>Telephone Number</b>	

## **PRODUCT SPECIFICATIONS**

<b>PROPERTY</b>	<b>METHOD</b>	<b>UNIT</b>	<b>GUARANTEE</b>	<b>LIMITS</b>
Density 15°C		kg/m <sup>3</sup>		820 – 845
Polycyclic aromatic hydrocarbons	EN 12916	wt%	8	Max
Flash Point	EN 2719	°C	>55	
Cold filter plugging point CFPP	EN 116	°C		
Winter grade			-15	Max
Summer grade			5	Max
Distillation	EN ISO 3405			Min
Recovered at 250°C		vol%	65	Max
Recovered at 350°C		vol%	85	
95% (vol/vol) Recovered at		°C	360	Max
Sulphur	EN ISO 20846 EN ISO 20884	mg/kg	10	Max
Carbon Residue (on 10% residue)	EN ISO 10370	wt%	0.30	Max
Viscosity at 40°C	EN ISO 3104	cst	2.0 – 4.5	
Copper strip corrosion (3h at 50°C)	EN ISO 2160	rating	No. 1	Max
Fatty acid methyl esters (FAME) content	EN 14078	vol%	7.0	Max
Cetane number	EN ISO 5161 EN 15195		51	Min
Cetane Index	EN ISO 4264	calculated	46	Min
Water	EN ISO 12937	mg/kg	200	Max
Particulate matter	EN 12662	mg/kg	24	Max
Oxidation stability	EN ISO 12205 EN 15751	g/m 3 h	25 20	Max Min
Lubricity (wsd 1.4) at 60°C	EN ISO 12156/ 1	um	450	Max

**BUYER COMPANY REGISTRATION COPY:**

**COMPANY REGISTRATION CERTIFICATE**

**BUYER PASSPORT COPY:**

**CPA:**